

Join our team as a

BUSINESS DEVELOPMENT OFFICER

Fintech | Software Solutions

Salary negotiable | Medical aid contribution

REQUIREMENTS

- Qualification in Sales and or Marketing Management
- Own reliable vehicle and valid driver's license
- A proven track record in selling complex software solutions
- 3 – 5 years' experience in the Fintech and/or software solutions industry

DUTIES

- Develop and grow business relationships across all industries
- Knowledge of customer onboarding and verifications platforms
- Monitoring and analysing current market conditions and trends
- Identify new business opportunities whilst ensuring customer retention

ABOUT OUR GROUP

Vision

We enable sustainable business by reducing risk and increasing revenue.

Mission

Empowering people and businesses to safely transact in innovative ways.

Values

Customer First – Respect & Integrity –
Teamwork – Innovation – Excellence

Why work for us?

Industry leaders
Annual awards function
Fun teambuilding events
Employee recognition awards
Long term growth opportunities

Birthday bonuses
Study support
Excellent leadership
A family environment

About us

We showed a 46% annual growth in 2021 in the digital verifications and payments solutions industry. Our solution driven environment is not only extremely fast paced and agile but maintains exceptionally high standards.